



Invitation

Contract Law Team Training

Brisbane (20.02.24)

Sydney (04.03.24)

Melbourne (15.03.24)

Bristow Legal invites you to attend Contract Law Team Training conducted in Brisbane, Sydney and Melbourne. This year, the training will be hands on and practical, and will be split into two modules – contract law generally, and contract law as it applies to transport and warehousing contracts. These sessions will be delivered on the same day. You can choose to attend one or both sessions.

Module #1 — *General Contract Law*

Registration Links

This session covers general concepts of contract law and is suitable for any sales, management, administrative or compliance team members who prepare or review contracts of any sort, including those who review credit applications.

Topics will include:

- How are contracts formed, regulated and interpreted in Australia?
- Does a contract need to be in writing?
- How do I end a contract?
- What happens when a contract ends?
- What clauses should and should not be in a contract?
- The Australian Consumer Law: What does it mean? When does it apply?
- Unfair Contract Terms: What are they? How will the recent reforms affect Australian businesses?
- Force majeure clauses.

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Module #2 — *Transport and Warehousing Contracts*

Operators routinely receive customer contracts that run to hundreds of pages with multiple schedules and annexures, often with complex terminology and convoluted and confusing provisions. Module 2 is suitable for sales professionals or managers responsible for negotiating contracts with customers and subcontractors.

Topics will include:

- The laws of bailment and other concepts specific to transport and storage agreements.
- Tips and traps when entering into contracts with customers.
- Insurance issues and concerns.
- Considerations when completing RFPs and tenders.
- The effect of the HVNL and Unfair Contract Terms regime upon transport contract.

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Note: Module #2 is designed to build upon the general principles of contract law discussed in Module #1.

Morning and afternoon tea will be provided during the morning and afternoon sessions, and lunch will be provided for those participants who attend both sessions.

Registration is accepted in accordance with our Events Policy which can be accessed here: <https://bristowlegal.com.au/events/>